

Trusted Advisors

Quick Stats

- Founded in 2001
- More than \$2.5 billion of aggregate value
- In the last 36 Months:
 - Average: \$43mm
 - Largest: \$210mm
 - Smallest: \$5mm

Contact Us

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Expert Execution

Our Expertise

Sell-Side Advisory

- Private business sales
- PE & VC backed company sales
- Corporate divestitures

Strategic Advisory

- Board-level growth advisory
- Growth-oriented capital raises
- Buy-side acquisition strategies

Our Focus

Healthcare



- Revenue Cycle Management (Physician, Hospital, Payer, Pharma)
- Data Analytics
- Administrative Systems (Provider, Payer)
- Pharma Compliance Software
- InsurTech
- Behavioral Health
- Health & Wellness
- Care Management and Predictive Modeling
- Clinical Systems and Electronic Health Records

Technology



- Technology Services and Integration Specialists
- Business Consulting
- Public Safety and Public Sector Applications
- Telecom Expense and IT Financial Management
- Software Design and Customization
- Software and Software-Related Services
- Enterprise Applications
- Supply Chain, Logistics, and Transportation Vertical Software

Commercial & Industrial



- Marketing, Media, and Advertising Services
- Light Manufacturing and Packaging
- HVAC Distribution and Systems Integration
- Industrial Services
- Distributors and Suppliers
- Business Process Outsourcing
- Environmental Technologies
- Applied Engineering Services

Our Clients

Business Owners

- Founders
- Family-owned businesses

Corporations

- Corporate divestitures
- Strategic buy-side theses

PE & VC Portfolio Companies

- Investment exits
- Recapitalizations
- Buy-side theses

Trusted Advisors Expert Execution Optimized Outcomes

Selected Transactions

Healthcare

<p>has merged with</p> <p>a portfolio company of</p> <p>Falcon served as sell-side and strategic advisor to Deerwalk</p>	<p>a product line of</p> <p>a portfolio company of</p> <p>has been acquired by</p> <p>Falcon served as sell-side advisor to Capsule Technologies</p>	<p>a portfolio company of</p> <p>has been acquired by</p> <p>a portfolio company of</p> <p>Falcon served as sell-side advisor to Citra Health Solutions</p>	<p>has been acquired by</p> <p>a portfolio company of</p> <p>Falcon served as sell-side advisor to RXTransparent</p>	<p>a subsidiary of</p> <p>has been acquired by</p> <p>a portfolio company of</p> <p>Falcon served as sell-side advisor to Kareo, Inc.</p>	<p>has received strategic advisory services</p> <p>Falcon served as strategic advisor to Health Navigator</p>
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Payer Data Analytics Software Remote Patient Monitoring Tech Claims Mgmt. Software Pharma Supply Chain Software Physician Medical Billing Clinical Triage Technology

Technology

<p>has been acquired by</p> <p>a portfolio company of</p> <p>Falcon served as strategic and sell-side advisor to Metaport</p>	<p>has been acquired by</p> <p>Falcon served as sell-side advisor to Qualitrox, Inc.</p>	<p>has been acquired by</p> <p>a portfolio company of</p> <p>Falcon served as sell-side advisor to Dickinson + Associates</p>	<p>a portfolio company of</p> <p>has been acquired by</p> <p>Falcon served as sell-side advisor to NetPlus Group, LLC</p>	<p>has been acquired by</p> <p>a portfolio company of</p> <p>Falcon served as sell-side advisor to Wireless Analytics, LLC</p>	<p>has been acquired by</p> <p>a portfolio company of</p> <p>Falcon served as sell-side advisor to Marketing G2, LLC</p>
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Telecom Expense Mgmt. Software Compliance Workflow Software SAP Consulting and Integration Mobility Expense Mgmt. Wireless Expense Mgmt. Subscription Customer Mgmt.

Commercial & Industrial

<p>has received financial and growth advisory services</p> <p>Falcon served as strategic advisor to Ingenuity Sun Media, LLC</p>	<p>has received investment from</p> <p>Falcon served as strategic advisor to All Traffic Solutions</p>	<p>has been acquired by</p> <p>Falcon served as sell-side and strategic advisor to General Econopak (GEPCO)</p>	<p>has received strategic and transactional advisory services</p> <p>Falcon served as strategic advisor to DMI Sports</p>	<p>has been acquired by</p> <p>Falcon served as sell-side and strategic advisor to FlagZone</p>	<p>has been acquired by</p> <p>Falcon served as sell-side advisor to X-Tip LLC</p>
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Out-of-Home Media Network Smart Traffic and Speed Signs Sterile Packaging Manufacturer Branded Sporting Goods 2nd Largest Flag Manufacturer Dental Supply Manufacturer

SELL-SIDE ADVISORY AND STRATEGIC ADVISORY INVESTMENT BANKING SERVICES

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