## Managed IT Services

**Market Update** 

March 2025

# FALCON

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### **Recent M&A Market Snapshot**

#### **Recent Relevant News**

- March 2025: The recent tariffs imposed by President Donald Trump are poised to impact the U.S. MSP market in several significant ways. These tariffs, which increase import duties on a broad range of goods from countries such as China, Vietnam, and India, will likely drive-up costs across the technology supply chain—costs that MSPs and their clients may ultimately be forced to absorb. Read more <u>here</u>.
- March 2025: The infiltration of AI into the managed services space is reshaping the industry, with many MSPs seeing new services opportunities as a result of implementing the technology. AI also has dramatically altered the types of services MSPs offer, the way they deliver those services and how they interact with customers. Read more <u>here</u>.
- March 2025: The MSP market is booming, and all indications point to more growth in the years ahead. According to Canalys, MSP revenue is expected to grow 13% in 2025, "as outsourcing trends continue and end-customers look for more risk management and cost optimization." Read more <u>here</u>.
- February 2025: The global managed services market was valued at over 344 billion U.S. dollars in 2024 and is projected to exceed 600 billion by 2030. This remarkable growth is largely fueled by innovation. As technology evolves, so do the strategies and tools MSPs use to deliver value, improve service delivery, and enhance client satisfaction. Read more here.
- February 2025: The Indian IT industry is anticipated to grow by 5.1 percent to \$282.6 billion in FY25, up from the 4 per cent growth in FY24. The US market, which constitutes almost 60-62 per cent of the Indian IT services revenue, would be the biggest headwind for the industry owing to the tariff threats made by President Donald Trump. Read more <u>here</u>.

Recent MSP Transactions <sup>(1)</sup>				
Date	Subsector	Target	Acquirer	EV (\$M)
3/31/25	IT Consulting	BSB	Parallel Technologies, Inc.	Undisclosed
3/30/25	MSS			Undisclosed
3/20/25	IT Security		©Trusteo5ec	Undisclosed
3/19/25	Medical IT	ÇareAllies.	HCSC Health Service Corporation.	\$3,300.00
3/19/25	IT Security	<b>E</b>	KASTLE	Undisclosed
3/17/25	MSP	C Visual Commands	avidex 🏼	Undisclosed
3/14/25	IT Consulting	∠IGHTMATTER	Cactus	Undisclosed
3/11/25	Outsourced IT	Λlto	Revelo	Undisclosed
3/5/25	IT Consulting	rythmôs	Coforge	\$48.70
3/3/25	CAD Solutions		Mastercam	Undisclosed

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#### **Contact Us** Please reach out to us to schedule a call to discuss this month's market update or to explore how we can serve your business needs.

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